

**Jagan Institute of Management Studies**  
**End-Term Examination, September, 2016**  
**Trimester I – PGDM 2016-18**

***Environmental Scanning I***  
***ET\_PG\_ES-I\_2409***

Time: 3 Hrs.

M. Marks: 70

**INSTRUCTIONS: There are TWO SECTIONS in this Question Paper. All questions are compulsory. Both the SECTIONS are to be attempted in separate answer sheet.**

**SECTION A**

- Q 1** Comment on any **THREE** of the following:
- a) FDI inflows in India.
  - b) E-commerce or traditional sale, which one is better.
  - c) Review of Modi government last 2 years.
  - d) Course or college.
  - e) Make in India. **15**
- Q 2** Globalization has led to price/brand war in India. How do you view this development from Indian customer point of view and growth of Indian economy?
- OR**
- Explain in detail about role of GST in increasing GDP, employment cost reduction and other areas of economy. **10**
- Q 3** Ramesh is preparing for PI for a job in FMCG Company. He has completed BCA from Delhi now is doing PGDM from JIMS. One of the questions asked by interviewer was that he has wasted his time in BCA instead he should have done BBA. Ramesh could not reply, please suggest an appropriate reply for Ramesh. **5**

**Section B**

- Q 4** **Attempt the following as directed.**
- a) Which word needs to be added to make a proper sentence?  
Someone is a ship called steers who  
Pilot/ Sea/ The/ Large/ Rubber
  - b) Which word needs to be added to make a proper sentence?

Old writers time often as an man  
An/ is/ reduce/ describe/ poor

- c) Bone called the at the finger the joint is  
Thumb/ Knuckle/ as/ near/ bone
- d) is substances a separation for process the of  
confirmation/ invention/ regurgitation/ transmigration/ distillation
- e) The opposite of 'prudent' is...?  
Wary/ Reckless/ Industrious/ Unoccupied/ Energetic
- f) One of these words is spelt incorrectly. Write the correct spelling  
Valueable/ noticeable/ agreeable/ accessible
- g) Foe is closest in meaning to....?  
Revolution/ compatriot/ adversary/ mutineer/ ally
- h) One of these words is spelt incorrectly. Write the correct spelling  
anxiously/ impracticable/ Divisible/ professional
- i) What means the same as 'likely to occur at any moment'?  
punctual /accurate/ patient/ imminent/ portable
- j) One of these words is spelt incorrectly. Write the correct spelling.  
Fullness/ wilful/ fulfill/ fully/ beautiful

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**Q 5** Choose the correct options:

- a) 5, 10, 15, 20, 25, ?  
a) 6                      b) 35                      c) 30                      d) 50
- b) 15, 12.5, 10, 7.5, 5, ?  
a) 2.5                      b) 5                      c) 1                      d) 0
- c) 25, 11, 23, 47, ?  
a) 70                      b) 57                      c) 58                      d) 95
- d) 37, 11, 15, 19, ?  
a) 21                      b) 23                      c) 25                      d) 27
- e)  $\frac{1}{4}$ ,  $\frac{1}{2}$ , 1, 2, 4, ?  
a) 12                      b) 16                      c) 8                      d) 10
- f) Simplify  $8888 + 888 + 88 + 8$   
a) 9872                      b) 9873                      c) 9874                      d) 9877

- g) What value will replace question mark:  $? - 1936248 = 1635773$   
 a) 3572022      b) 3572021      c) 3562021      d) 3672021
- h) What could be the maximum value of Q in following equation  
 $5P9 + 3R7 + 2Q8 = 1114$   
 a) 1                  b) 8                  c) 9                  d) 7
- i)  $5793405 \times 9999 = ?$   
 a) 57928256505      b) 57928276595      c) 57828256595      d) 57928256595
- j) How many numbers between 11 and 90 are divisible by 7?  
 a) 10                  b) 11                  c) 12                  d) 13

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**Q 6**      **Attempt the following questions:**

- a) A is 2 years older than B who is twice as old as C. If the total of ages A, B and C be 27, then how old is B?
- b) Eighteen years ago, a father was three times as old as his son. Now the father is only twice as old as his son. Then the sum of present ages of the sun and the father is?
- c) A person's present age is two-fifth of the age of his mother. After 8 years, he will be one-half of the age of his mother. How old is the mother at present?
- d) Q is as much younger than R as he is older than T. If the sum of the ages of R and T is 50 years, what is definitely the difference between R and Q's age?
- e) Sneha's age is  $\frac{1}{6}$ <sup>th</sup> of her father's age. Sneha's father's age will be twice of Vimal's age after 10 years. If Vimal's eighth birthday was celebrated two years before, then what is Sneha's present age?
- f) Two pens and three pencils cost Rs 86. Four pens and a pencil cost Rs 112. Find the cost of a pen and a pencil.
- g) A batsman makes a score of 87 runs in the 17<sup>th</sup> inning and thus increases his average by 3. Find the average after 17<sup>th</sup> inning.
- h) There were 35 stocks in a portfolio. Due to 7 new purchases, the expenses of the consultancy fee increases by Rs 42 per day, while the average expenditure pre stock diminished by Rs 1. What was the original expense on consultancy fee?
- i) A number is as much greater than 36 as it is less than 86. Find the number.
- j) Find a number such that when 15 is subtracted from 7 times the number, the result is 10 more than twice the number.

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