## (18)

## END TERM EXAMINATION

FIRST SEMESTER [BCA] DECEMBER 2007

Paper Code: BCA103 Paper Id: 20103 Subject: Business Communication

Batch: (2005-2007).

Time: 3 Hours

Maximum Marks :75

Note: Attempt five questions including Q.1 which is compulsory. All questions carry equal marks.

- Q1 Why communication is considered important for the growth and success of an organization? Discuss elements, type and problems in use of communication, with an example.
- Q2 Communication is the basic need for survival and growth not only of organizations and societies but even people. Give your comments on the statement and explain use of **any one** of the following:-
  - (a) Report writing
  - (b) Presentation
- Q3 Human beings often interact first either using written communication and follow up by oral communication and vice versa. Discuss the importance and effective use of the principles of written/oral communication in <a href="mailto:any-one">any-one</a> of the following:-
  - (a) Interviews
  - (b) Project Proposal
- Q4 Negotiations are necessary to arrive at an agreement and resolve issues. Discuss use and influence of negotiations in any one of the following:-
  - (a) Bargaining in a project
  - (b) Finalising a proposal
- Q5 Give your views and comments on any one of the following:-
  - (a) Language skills and choice of words
  - (b) Essentials of good communication
- Q6 Discuss with example any one of the following:-
  - (a) Use of presentation aids and planning a presentation
  - (b) Formatting and highlighting key topics/words in a communication
- Q7 Write short notes on any one of the flowing:-
  - (a) Communication models and approaches
  - (b) Verbal and Non-Verbal communication
- Q8 Write short notes on any one of the following:-
  - (a) Factors effecting Business Communication
  - (b) Planning and organizing a meeting